

**THE CENTER FOR PRODUCE  
SAFETY**

**FINANCIAL STATEMENTS WITH  
INDEPENDENT AUDITOR'S REPORT**

**YEARS ENDED  
DECEMBER 31, 2021 AND 2020**

# THE CENTER FOR PRODUCE SAFETY

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## **INDEPENDENT AUDITOR'S REPORT**

**Board of Directors  
The Center for Produce Safety  
Woodland, California**

### **Report on the Audit of the Financial Statements**

#### ***Opinion***

We have audited the financial statements of The Center for Produce Safety (CPS), which comprise the statements of financial position as of December 31, 2021 and 2020, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of The Center for Produce Safety as of December 31, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### ***Basis for Opinion***

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS) and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of CPS and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### ***Responsibilities of Management for the Financial Statements***

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about CPS's ability to continue as a going concern for one year after the date that the financial statements are available to be issued.

***Auditor's Responsibilities for the Audit of the Financial Statements***

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS and *Government Auditing Standards*, we

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of CPS's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about CPS's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

***Supplementary Information***

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, is presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of expenditures of federal awards is fairly stated, in all material respects, in relation to the financial statements as a whole.

**Other Reporting Required by *Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated April 7, 2022, on our consideration of CPS's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of CPS's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering CPS's internal control over financial reporting and compliance.

Gilbert CPAs

**GILBERT CPAs**  
**Sacramento, California**

**April 7, 2022**

# THE CENTER FOR PRODUCE SAFETY

## STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2021 AND 2020

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|                                           | <u>2021</u>          | <u>2020</u>          |
|-------------------------------------------|----------------------|----------------------|
| <b>ASSETS</b>                             |                      |                      |
| <b>CURRENT ASSETS:</b>                    |                      |                      |
| Cash and cash equivalents                 | \$ 6,598,002         | \$ 5,275,282         |
| Certificates of deposit                   | 500,000              | 750,000              |
| Grants receivable                         | 634,812              | 893,990              |
| Current portion of pledges receivable     | 1,999,353            | 1,169,000            |
| Prepaid expenses and other current assets | <u>85,263</u>        | <u>263</u>           |
| Total current assets                      | 9,817,430            | 8,088,535            |
| <b>NONCURRENT ASSETS:</b>                 |                      |                      |
| Pledges receivable, net                   | 4,139,543            | 2,585,527            |
| Deposits                                  | <u>2,909</u>         | <u>2,909</u>         |
| <b>TOTAL ASSETS</b>                       | <u>\$ 13,959,882</u> | <u>\$ 10,676,971</u> |
| <b>LIABILITIES AND NET ASSETS</b>         |                      |                      |
| <b>CURRENT LIABILITIES:</b>               |                      |                      |
| Accounts payable and accrued expenses     | \$ 459,090           | \$ 453,671           |
| Refundable grant advances                 | <u>322,249</u>       | <u>341,502</u>       |
| Total liabilities                         | <u>781,339</u>       | <u>795,173</u>       |
| <b>NET ASSETS:</b>                        |                      |                      |
| With donor restrictions                   | 12,673,506           | 9,459,314            |
| Without donor restrictions                | <u>505,037</u>       | <u>422,484</u>       |
| Total net assets                          | <u>13,178,543</u>    | <u>9,881,798</u>     |
| <b>TOTAL LIABILITIES AND NET ASSETS</b>   | <u>\$ 13,959,882</u> | <u>\$ 10,676,971</u> |

The accompanying notes are an integral part of these financial statements.

# THE CENTER FOR PRODUCE SAFETY

## STATEMENTS OF ACTIVITIES YEARS ENDED DECEMBER 31, 2021 AND 2020

|                                                              | <u>2021</u>          | <u>2020</u>         |
|--------------------------------------------------------------|----------------------|---------------------|
| <b>NET ASSETS WITHOUT DONOR RESTRICTIONS:</b>                |                      |                     |
| <b>REVENUES:</b>                                             |                      |                     |
| Specialty Crop Program grants                                | \$ 2,270,716         | \$ 1,783,328        |
| Contributions                                                | 570,000              | 300,000             |
| Symposium sponsorships                                       | 79,500               | 84,950              |
| Interest and other income                                    | 4,824                | 30,891              |
| Net assets released from restrictions                        | <u>745,428</u>       | <u>890,083</u>      |
| Total revenues                                               | <u>3,670,468</u>     | <u>3,089,252</u>    |
| <b>EXPENSES:</b>                                             |                      |                     |
| Program services:                                            |                      |                     |
| Specialty Crop Program research                              | 2,270,716            | 1,783,328           |
| Campaign for Produce Safety research                         | 874,609              | 844,775             |
| Symposium                                                    | <u>116,574</u>       | <u>111,905</u>      |
| Total program services                                       | <u>3,261,899</u>     | <u>2,740,008</u>    |
| Supporting services:                                         |                      |                     |
| General and administrative                                   | 203,555              | 226,838             |
| Fundraising                                                  | <u>122,461</u>       | <u>75,832</u>       |
| Total supporting services                                    | <u>326,016</u>       | <u>302,670</u>      |
| Total expenses                                               | <u>3,587,915</u>     | <u>3,042,678</u>    |
| <b>INCREASE IN NET ASSETS WITHOUT<br/>DONOR RESTRICTIONS</b> | <u>82,553</u>        | <u>46,574</u>       |
| <b>NET ASSETS WITH DONOR RESTRICTIONS:</b>                   |                      |                     |
| Campaign for Produce Safety contributions                    | 2,808,835            | 3,522,096           |
| Other contributions                                          | 1,150,785            | -                   |
| Net assets released from restrictions                        | <u>(745,428)</u>     | <u>(890,083)</u>    |
| <b>INCREASE IN NET ASSETS<br/>WITH DONOR RESTRICTIONS</b>    | <u>3,214,192</u>     | <u>2,632,013</u>    |
| <b>INCREASE IN NET ASSETS</b>                                | 3,296,745            | 2,678,587           |
| <b>NET ASSETS, Beginning of Year</b>                         | <u>9,881,798</u>     | <u>7,203,211</u>    |
| <b>NET ASSETS, End of Year</b>                               | <u>\$ 13,178,543</u> | <u>\$ 9,881,798</u> |

The accompanying notes are an integral part of these financial statements.

# THE CENTER FOR PRODUCE SAFETY

## STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2021

|                                     | Program Services                |                                      |                          | Supporting Services      |                          | Total Expenses             |
|-------------------------------------|---------------------------------|--------------------------------------|--------------------------|--------------------------|--------------------------|----------------------------|
|                                     | Specialty Crop Program Research | Campaign for Produce Safety Research | Symposium                | General & Administrative | Fundraising              |                            |
| Research subgrants                  | \$ 2,077,096                    | \$ 699,908                           | \$ -                     | \$ -                     | \$ -                     | \$ 2,777,004               |
| Professional services               | 120,823                         | -                                    | 47,706                   | 135,498                  | -                        | 304,027                    |
| Salaries and wages                  | 67,489                          | 112,299                              | 44,919                   | 22,460                   | 44,919                   | 292,086                    |
| Occupancy                           | -                               | 32,380                               | 12,952                   | 6,476                    | 12,952                   | 64,760                     |
| Fundraising                         | -                               | -                                    | -                        | -                        | 55,000                   | 55,000                     |
| Payroll taxes and employee benefits | 5,308                           | 23,977                               | 9,590                    | 4,795                    | 9,590                    | 53,260                     |
| Travel and meetings                 | -                               | -                                    | 1,358                    | 31,088                   | -                        | 32,446                     |
| Special projects                    | -                               | 6,045                                | -                        | -                        | -                        | 6,045                      |
| Supplies and materials              | -                               | -                                    | 49                       | 3,238                    | -                        | 3,287                      |
| <b>Total expenses</b>               | <b><u>\$ 2,270,716</u></b>      | <b><u>\$ 874,609</u></b>             | <b><u>\$ 116,574</u></b> | <b><u>\$ 203,555</u></b> | <b><u>\$ 122,461</u></b> | <b><u>\$ 3,587,915</u></b> |

The accompanying notes are an integral part of these financial statements.

# THE CENTER FOR PRODUCE SAFETY

## STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2020

|                                     | Program Services                       |                                             |                          | Supporting Services                 |                         | <b>Total Expenses</b>      |
|-------------------------------------|----------------------------------------|---------------------------------------------|--------------------------|-------------------------------------|-------------------------|----------------------------|
|                                     | <b>Specialty Crop Program Research</b> | <b>Campaign for Produce Safety Research</b> | <b>Symposium</b>         | <b>General &amp; Administrative</b> | <b>Fundraising</b>      |                            |
| Research subgrants                  | \$ 1,646,585                           | \$ 690,083                                  | \$ -                     | \$ -                                | \$ -                    | \$ 2,336,668               |
| Professional services               | 77,430                                 | 24,066                                      | 55,680                   | 109,604                             | -                       | 266,780                    |
| Salaries and wages                  | 51,464                                 | 89,325                                      | 37,037                   | 76,253                              | 15,251                  | 269,330                    |
| Occupancy                           | -                                      | 25,265                                      | 12,314                   | 21,737                              | 5,870                   | 65,186                     |
| Fundraising                         | -                                      | -                                           | -                        | -                                   | 51,881                  | 51,881                     |
| Payroll taxes and employee benefits | 7,849                                  | 16,036                                      | 6,874                    | 14,152                              | 2,830                   | 47,741                     |
| Travel and meetings                 | -                                      | -                                           | -                        | 5,092                               | -                       | 5,092                      |
| <b>Total expenses</b>               | <b><u>\$ 1,783,328</u></b>             | <b><u>\$ 844,775</u></b>                    | <b><u>\$ 111,905</u></b> | <b><u>\$ 226,838</u></b>            | <b><u>\$ 75,832</u></b> | <b><u>\$ 3,042,678</u></b> |

The accompanying notes are an integral part of these financial statements.

# THE CENTER FOR PRODUCE SAFETY

## STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 2021 AND 2020

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|                                                              | <u>2021</u>         | <u>2020</u>         |
|--------------------------------------------------------------|---------------------|---------------------|
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>                 |                     |                     |
| Increase in net assets                                       | \$ 3,296,745        | \$ 2,678,587        |
| Reconciliation to net cash provided by operating activities: |                     |                     |
| Changes in:                                                  |                     |                     |
| Grants receivable                                            | 259,178             | (450,649)           |
| Pledges receivable                                           | (2,384,369)         | (1,900,603)         |
| Prepaid expenses and other current assets                    | (85,000)            | 59,785              |
| Accounts payable and accrued expenses                        | 5,419               | 21,898              |
| Refundable grant advances                                    | (19,253)            | 309,909             |
| Net cash provided by operating activities                    | <u>1,072,720</u>    | <u>718,927</u>      |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>                 |                     |                     |
| Purchases of certificates of deposit                         | (2,000,000)         | (2,000,000)         |
| Maturities of certificates of deposit                        | <u>2,250,000</u>    | <u>1,750,000</u>    |
| Net cash provided (used) in investing activities             | <u>250,000</u>      | <u>(250,000)</u>    |
| <b>NET INCREASE IN CASH AND CASH EQUIVALENTS</b>             | 1,322,720           | 468,927             |
| <b>CASH AND CASH EQUIVALENTS, Beginning of Year</b>          | <u>5,275,282</u>    | <u>4,806,355</u>    |
| <b>CASH AND CASH EQUIVALENTS, End of Year</b>                | <u>\$ 6,598,002</u> | <u>\$ 5,275,282</u> |

# THE CENTER FOR PRODUCE SAFETY

## NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2021 AND 2020

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### 1. ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

The Center for Produce Safety (CPS) is a nonprofit public benefit corporation whose mission is to provide and share ready-to-use, science-based solutions to prevent or minimize produce safety vulnerabilities. CPS is a collaborative partnership that leverages the combined expertise of industry, government and the scientific and academic communities to identify the most pressing research needs, fund the most promising investigations and advance real-world solutions. CPS is primarily supported through government research grants and research contributions from members of the produce industry.

**Basis of presentation** – The financial statements are presented in conformity with accounting standards for not-for-profit entities. CPS reports information regarding its financial position and activities according to two classes of net assets: without donor restrictions and with donor restrictions.

**Cash and cash equivalents** – For financial statement purposes, CPS considers all investments with an initial maturity of three months or less to be cash equivalents.

**Certificates of deposit** are stated at cost.

**Revenue recognition** – Specialty Crop Program grants are received from various states under the United States Department of Agriculture’s Specialty Crop Block Grant Program. These grants are conditioned upon the incurrence of allowable qualifying expenses. Amounts received are recognized as revenue when CPS has incurred expenditures in compliance with specific grant provisions. Amounts received prior to incurring qualifying expenditures are reported as refundable advances in the statements of financial position.

Grants receivable represents amounts owed from Specialty Crop Program grants where qualifying expenses incurred exceed amounts received. Grants receivable are scheduled to be received within one year and are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a provision for bad debt expense and an adjustment to a valuation allowance based on its assessment of the current status of individual accounts. Management believes that all grants receivable are collectible and no allowance is necessary.

CPS’s Campaign for Produce Safety contributions are used to match or supplement the Specialty Crop Program research projects received under government grants. Unconditional contributions that are expected to be collected within one year are recorded at net realizable value. Unconditional contributions that are expected to be collected in more than one year are recorded at fair value, which is measured as the present value of their future cash flows. The discounts on those amounts are computed using risk-adjusted interest rates applicable to the years in which the contribution is received. Amortization of the discounts is included in contribution revenue.

All contributions are considered available for unrestricted use unless specifically restricted by donors for future periods or specific purposes. Donor-restricted amounts are reported as increases in net assets with donor restrictions. Net assets with donor restrictions become unrestricted and are reported in the statements of activities as net assets released from restrictions when the time restrictions expire or the contributions are used for the restricted purpose.

# THE CENTER FOR PRODUCE SAFETY

## NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2021 AND 2020

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Restricted contributions that were initially classified as conditional due to a qualifying expense barrier are recognized as net assets without donor restrictions since the restriction is met simultaneously when the condition is released and the revenue is recognized.

Symposium revenues are recognized in the year the related symposium occurs. Fees collected in advance of the symposium are recorded as deferred revenues. There were no deferred revenues at December 31, 2021 or 2020.

**Income taxes** – CPS is publicly supported and exempt from income taxes under Internal Revenue Code Section (IRC §) 501(c)(3) and by the California Franchise Tax Board under Section 23701(d). CPS has applied the accounting principles related to accounting for uncertainty in income taxes and has determined that there is no material impact on the financial statements.

**Functional allocation of expenses** – Campaign for Produce Safety funds are used exclusively for research projects and are not used to pay for the administrative costs of CPS. The administrative costs are paid by unrestricted contributions and federal awards, as allowable under grants from state agencies. In order to present expenses in accordance with accounting standards for not-for-profit entities, the administrative costs have been allocated on a functional basis to program and supporting services in the statements of activities and of functional expenses. The expenses that are allocated include salaries, wages and professional services, which are allocated based on time and effort; payroll taxes and employee benefits, which are allocated based on salaries and wages; and occupancy and supplies which are allocated based on estimated usage.

**Use of estimates** – The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Significant estimates included in these financial statements are the collectability of grants and pledges receivable, and the allocation of expenses by function. Accordingly, actual results could differ from those estimates.

**Recent accounting pronouncements** – In February 2016, the Financial Accounting Standards Board issued Accounting Standards Update 2016-02, *Leases* (Topic 842). The new accounting standard requires lessees to recognize a lease liability measured on a discounted basis and a right-of-use asset for all leases with terms longer than 12 months. Application of this statement is effective for the year ending December 31, 2022. CPS is currently evaluating the impact this pronouncement will have on the financial statements.

**Subsequent events** have been reviewed through April 7, 2022, the date the financial statements were available to be issued. Management concluded that no material subsequent events have occurred since December 31, 2021 that require recognition or disclosure in the financial statements.

# THE CENTER FOR PRODUCE SAFETY

## NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2021 AND 2020

### 2. LIQUIDITY AND AVAILABILITY OF RESOURCES

CPS's financial assets available within one year of the statement of financial position date for general expenditure are as follows:

|                                                                                           | <u>2021</u>         | <u>2020</u>       |
|-------------------------------------------------------------------------------------------|---------------------|-------------------|
| Cash and cash equivalents                                                                 | \$ 6,598,002        | \$ 5,275,282      |
| Certificates of deposit                                                                   | 500,000             | 750,000           |
| Grants receivable                                                                         | 634,812             | 893,990           |
| Pledges receivable                                                                        | <u>6,138,896</u>    | <u>3,754,527</u>  |
| Total financial assets                                                                    | 13,871,710          | 10,673,799        |
| Less:                                                                                     |                     |                   |
| Amounts unavailable for general expenditures within one year:                             |                     |                   |
| Restricted by donors (see Note 5):                                                        |                     |                   |
| Campaign for Produce Safety research                                                      | (11,430,001)        | (9,311,549)       |
| Encouraging Young Scientists                                                              | (27,505)            | (12,765)          |
| Time restricted to be received in more than 1 year                                        | (904,000)           | (135,000)         |
| Specialty Crop Block Grant Program advances                                               | <u>(322,249)</u>    | <u>(341,502)</u>  |
| Total financial assets available to management<br>for general expenditure within one year | <u>\$ 1,187,955</u> | <u>\$ 872,983</u> |

As part of its liquidity management, CPS receives advances for its research grants and structures its financial assets to be available as its general expenditures, liabilities and other obligations come due. Certificates of deposits are scheduled to mature through the year to coincide with research funding needs.

### 3. PLEDGES RECEIVABLE

CPS recognizes pledges receivable at their estimated fair value, on a nonrecurring basis, at the time the pledge is made. Fair value is determined by calculating the net present value of the estimated future cash flows. The discount rates used in determining the net present value of pledges receivable ranged from 1.26% and 0.36% at December 31, 2021 and 2020. Management provides for probable uncollectible pledges through a provision for bad debt expense and an adjustment to a valuation allowance based on its assessment of the current status of individual pledges. There were no pledges written off during 2021 or 2020. Management believes that all remaining pledges are collectible and no allowance is necessary.

Pledges receivable consist of the following:

|                            | <u>2021</u>         | <u>2020</u>         |
|----------------------------|---------------------|---------------------|
| Gross pledges receivable   | \$ 6,245,565        | \$ 3,776,000        |
| Less: Unamortized discount | <u>(106,669)</u>    | <u>(21,473)</u>     |
| Pledges receivable, net    | <u>\$ 6,138,896</u> | <u>\$ 3,754,527</u> |

# THE CENTER FOR PRODUCE SAFETY

## NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2021 AND 2020

Pledges receivable are due to be collected as follows:

|                         | <u>2021</u>         | <u>2020</u>         |
|-------------------------|---------------------|---------------------|
| Within one year         | \$ 1,999,353        | \$ 1,169,000        |
| In one to five years    | <u>4,139,543</u>    | <u>2,585,527</u>    |
| Pledges receivable, net | <u>\$ 6,138,896</u> | <u>\$ 3,754,527</u> |

#### 4. CONDITIONAL CONTRIBUTIONS RECEIVABLE

Conditional promises to give, which depend on the occurrence of specified future and uncertain events, are not recorded until the conditions are met. CPS receives Specialty Crop Program government grants which limit spending to qualifying expenditures as defined in the grant agreements. Outstanding conditional promises to give subject to qualifying expenditure requirements were \$6,089,326 and \$5,008,904 at December 31, 2021 and 2020, respectively, and will be recognized as revenue as the conditions are met.

#### 5. NET ASSETS

Net assets with donor restrictions consist of the following:

|                                      | <u>2021</u>          | <u>2020</u>         |
|--------------------------------------|----------------------|---------------------|
| Campaign for Produce Safety research | \$ 11,430,001        | \$ 9,311,549        |
| Time restricted                      | 1,216,000            | 135,000             |
| Encouraging Young Scientists         | <u>27,505</u>        | <u>12,765</u>       |
| Total                                | <u>\$ 12,673,506</u> | <u>\$ 9,459,314</u> |

CPS's net assets without donor restrictions include cumulative surpluses earned on its annual symposiums totaling \$170,717 and \$165,909 at December 31, 2021 and 2020, respectively. These funds have been designated by the Board of Directors to pay future symposium costs.

#### 6. CONCENTRATIONS

##### Cash balances

CPS maintains its cash in bank deposit and money market accounts that, at times, may exceed federally insured limits. CPS has not experienced any losses in such accounts. At December 31, 2021 and 2020, CPS held deposits with financial institutions in excess of federal depository insurance limits of \$6,356,479 and \$5,065,498, respectively. Management believes CPS is not exposed to any significant credit risk related to cash.

##### Pledges receivable

Approximately 44% of CPS's pledges receivable are from four donors at December 31, 2021, totaling \$2,675,000. At December 31, 2020, approximately 75% of CPS's pledges receivable are from six donors, totaling \$2,800,000.

# THE CENTER FOR PRODUCE SAFETY

## NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2021 AND 2020

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### Revenue

Approximately 33% of CPS's 2021 Campaign for Produce Safety contributions were from two donors, totaling \$1,500,000. For 2020, approximately 64% of CPS's Campaign for Produce Safety contributions were from six donors, totaling \$2,450,000.

All of CPS's government research grants were received under the Specialty Crop Block Grant Program of the United States Department of Agriculture.

## 7. COMMITMENTS

### Research Commitments

CPS contracts with outside parties to perform the research projects funded by its Specialty Crop Program grants and produce safety program. The research commitments are treated as conditional contributions in conformity with accounting standards for not-for-profit entities and are recognized as expense when qualifying expenses are incurred. The balance of research commitments totaled \$8,629,281 and \$6,233,585 at December 31, 2021 and 2020, respectively. These projects have varying terms from twelve to thirty months.

### Operating lease

CPS leases its office space under an operating lease agreement expiring in September 2024. Rental expense under this lease was \$41,895 and \$40,400 for December 31, 2021 and 2020, respectively. Future minimum lease payments are as follows:

|       |    |                |
|-------|----|----------------|
| 2022  | \$ | 42,605         |
| 2023  |    | 43,887         |
| 2024  |    | <u>33,651</u>  |
| Total | \$ | <u>120,143</u> |

## 8. PENSION PLAN

CPS sponsors a defined contribution SIMPLE IRA plan under Internal Revenue Code Section 408(p) for all eligible employees. Under the terms of the plan, CPS contributes 3% of eligible participants' salaries. In both 2021 and 2020, the employer contribution totaled \$6,750. Employees immediately become fully vested in CPS's contributions to the plan.

# THE CENTER FOR PRODUCE SAFETY

## SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS YEAR ENDED DECEMBER 31, 2021

|                                                                                                                                      | <u>Assistance<br/>Listing<br/>Number</u> | <u>Pass-Thru<br/>Entity<br/>Identifying<br/>Number</u> | <u>Federal<br/>Expenditures</u> | <u>Passed<br/>Through to<br/>Subrecipients</u> |
|--------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------|--------------------------------------------------------|---------------------------------|------------------------------------------------|
| <b>U.S. Department of Agriculture:</b>                                                                                               |                                          |                                                        |                                 |                                                |
| Specialty Crop Block Grant Program:                                                                                                  |                                          |                                                        |                                 |                                                |
| <b>Passed through California Department of Food and Agriculture:</b>                                                                 |                                          |                                                        |                                 |                                                |
| Simulation analysis of in-field produce sampling for risk-based sampling plan development                                            | 10.170                                   | 18076                                                  | 72,412                          | 65,044                                         |
| Towards a decision-support tool for identifying and mitigating on-farm risks to food safety                                          | 10.170                                   | 18077                                                  | 33,460                          | 26,055                                         |
| Illuminating the role of whole genome sequencing in produce safety                                                                   | 10.170                                   | 18078                                                  | 11,925                          | 10,144                                         |
| Development of a model to predict the impact of sediments on microbial irrigation water quality                                      | 10.170                                   | 18079                                                  | 18,629                          | 14,954                                         |
| Listeria monocytogenes growth potential, kinetics, and factors affecting its persistence on a broad range of fresh produce           | 10.170                                   | 18081                                                  | 84,225                          | 75,031                                         |
| Non-fouling food contact surfaces – prevention of biofilm and surface-mediated cross-contamination                                   | 10.170                                   | 18082                                                  | 53,100                          | 44,605                                         |
| Verification and validation of environmental monitoring programs for biofilm control in the packing house                            | 10.170                                   | 19061                                                  | 122,018                         | 111,644                                        |
| Environmental microbial risks associated with vented produce in distribution centers                                                 | 10.170                                   | 19062                                                  | 161,742                         | 145,205                                        |
| Post-harvest fresh produce wash water disinfection by submerged cold plasma non-chemical continuous treatment system                 | 10.170                                   | 19063                                                  | 170,035                         | 158,311                                        |
| Analysis of the presence of Cyclospora in waters of the Mid-Atlantic states and evaluation of removal and inactivation by filtration | 10.170                                   | 19064                                                  | 19,970                          | 11,834                                         |
| Sources and prevalence of Cyclospora cayetanensis in Southeastern US irrigation water sources and growing environments               | 10.170                                   | 19065                                                  | 259,053                         | 242,745                                        |

# THE CENTER FOR PRODUCE SAFETY

## SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS YEAR ENDED DECEMBER 31, 2021

|                                                                                                           | <u>Assistance<br/>Listing<br/>Number</u> | <u>Pass-Thru<br/>Entity<br/>Identifying<br/>Number</u> | <u>Federal<br/>Expenditures</u> | <u>Passed<br/>Through to<br/>Subrecipients</u> |
|-----------------------------------------------------------------------------------------------------------|------------------------------------------|--------------------------------------------------------|---------------------------------|------------------------------------------------|
| The prevalence of Cyclospora in water and produce                                                         | 10.170                                   | 19066                                                  | 118,582                         | 106,284                                        |
| When the E. coli hits the fan! Evaluating the risks of dust associated<br>produce cross-contamination.    | 10.170                                   | 20053                                                  | 21,265                          | 16,485                                         |
| Overcome critical food safety challenges of blueberry harvesting                                          | 10.170                                   | 20058                                                  | 30,421                          | 25,824                                         |
| Survival of Infectious Human Norovirus in water and on leafy greens                                       | 10.170                                   | 20056                                                  | 51,453                          | 44,741                                         |
| Determination of Physical and Chemical Mechanisms to Prevent<br>Cyclospora Infection                      | 10.170                                   | 20055                                                  | 163,253                         | 156,299                                        |
| Bio-based antimicrobial coatings for reducing risk of cross-contamination<br>during harvesting            | 10.170                                   | 20051                                                  | 107,210                         | 100,938                                        |
| Digital Farm-to-Facility Food Safety Testing Optimization                                                 | 10.170                                   | 20057                                                  | 49,588                          | 42,816                                         |
| Field evaluation of microfluidic paper-based analytical devices for<br>microbial source tracking          | 10.170                                   | 20054                                                  | 155,319                         | 147,941                                        |
| Waxing of whole produce and its involvement in and impact on microbial<br>food safety                     | 10.170                                   | 20052                                                  | 97,475                          | 90,097                                         |
| <b>Passed through Florida Department of Agriculture and Consumer Services:</b>                            |                                          |                                                        |                                 |                                                |
| Listeria develops reduced sanitizer sensitivity but not resistance at<br>recommended sanitizer use levels | 10.170                                   | 026712                                                 | 19,907                          | 12,141                                         |
| Understanding and predicting food safety risks posed by wild birds                                        | 10.170                                   | 027408                                                 | 55,659                          | 49,255                                         |
| <b>Passed through Texas International Produce Association:</b>                                            |                                          |                                                        |                                 |                                                |
| Possibility, Duration, and molecular predictors of sanitizer tolerance in<br>Listeria Monocytogenes       | 10.170                                   | SC-1920-65                                             | 95,529                          | 90,438                                         |
| Control of Listeria monocytogenes in processing/ packing plants using<br>antimicrobial blue light (aBL)   | 10.170                                   | SC-2021-34                                             | 87,887                          | 84,228                                         |

# THE CENTER FOR PRODUCE SAFETY

## SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS YEAR ENDED DECEMBER 31, 2021

|                                                                                                                                   | <u>Assistance<br/>Listing<br/>Number</u> | <u>Pass-Thru<br/>Entity<br/>Identifying<br/>Number</u> | <u>Federal<br/>Expenditures</u> | <u>Passed<br/>Through to<br/>Subrecipients</u> |
|-----------------------------------------------------------------------------------------------------------------------------------|------------------------------------------|--------------------------------------------------------|---------------------------------|------------------------------------------------|
| <b>Passed through Washington State Department of Agriculture:</b>                                                                 |                                          |                                                        |                                 |                                                |
| Fate of different Listeria monocytogenes strains on different whole apple varieties during long-term simulated commercial storage | 10.170                                   | K2546                                                  | 124,704                         | 124,704                                        |
| Factors affecting persistence of Listeria monocytogenes need to be identified for evaluation and prioritization of interventions  | 10.170                                   | K2869                                                  | 59,391                          | 55,810                                         |
| Validation of sanitizer disinfection of wash water in dump tank operation of apple packing lines                                  | 10.170                                   | K3155                                                  | 26,504                          | 23,523                                         |
| Total U.S. Department of Agriculture                                                                                              |                                          |                                                        | 2,270,716                       | 2,077,096                                      |
| <b>Total Expenditures of Federal Awards</b>                                                                                       |                                          |                                                        | <b>\$ 2,270,716</b>             | <b>\$ 2,077,096</b>                            |

# THE CENTER FOR PRODUCE SAFETY

## NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS DECEMBER 31, 2021

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### 1. BASIS OF PRESENTATION

The accompanying schedule of expenditures of federal awards of The Center for Produce Safety (CPS) is presented on the accrual basis of accounting. The information in this schedule is presented in accordance with the requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in the preparation of, the basic financial statements.

### 2. INDIRECT COST RATE

CPS has elected not to use the 10-percent de minimis indirect cost rate allowed under the Uniform Guidance.

**REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING  
AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT  
OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH  
GOVERNMENT AUDITING STANDARDS**

**Independent Auditor's Report**

**Board of Directors  
The Center for Produce Safety  
Woodland, California**

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of The Center For Produce Safety (CPS), which comprise the statement of financial position as of December 31, 2021, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated April 7, 2022.

**Report on Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered CPS's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of CPS's internal control. Accordingly, we do not express an opinion on the effectiveness of CPS's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

### **Report on Compliance and Other Matters**

As part of obtaining reasonable assurance about whether CPS's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Gilbert CPAs

**GILBERT CPAs**  
**Sacramento, California**

**April 7, 2022**

**REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON  
INTERNAL CONTROL OVER COMPLIANCE  
REQUIRED BY THE UNIFORM GUIDANCE**

**Independent Auditor's Report**

**Board of Directors  
The Center for Produce Safety  
Woodland, California**

**Report on Compliance for Each Major Federal Program**

***Opinion on Each Major Federal Program***

We have audited The Center For Produce Safety's (CPS) compliance with the types of compliance requirements identified as subject to audit in the OMB Compliance Supplement that could have a direct and material effect on each of CPS's major federal programs for the year ended December 31, 2021. CPS's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

In our opinion, CPS complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended December 31, 2021.

***Basis for Opinion on Each Major Federal Program***

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditor's Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of CPS and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major federal program. Our audit does not provide a legal determination of CPS's compliance with the compliance requirements referred to above.

***Responsibilities of Management for Compliance***

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules, and provisions of contracts or grant agreements applicable to CPS's federal programs.

### ***Auditor's Responsibilities for the Audit of Compliance***

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on CPS's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about CPS's compliance with the requirements of each major federal program as a whole.

In performing an audit in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding CPS's compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.
- Obtain an understanding of CPS's internal control over compliance relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of CPS's internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

### ***Report on Internal Control over Compliance***

A *deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the Auditor's Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant

deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

*Gilbert CPAs*

**GILBERT CPAs**  
**Sacramento, California**

**April 7, 2022**

# THE CENTER FOR PRODUCE SAFETY

## SCHEDULE OF FINDINGS AND QUESTIONED COSTS YEAR ENDED DECEMBER 31, 2021

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### SECTION I - SUMMARY OF AUDITOR'S RESULTS

#### **Financial Statements**

Type of auditor's report issued on whether the financial statements were prepared in accordance with GAAP: Unmodified

Internal control over financial reporting:

- Material weakness(es) identified?  Yes  No
- Significant deficiency(ies) identified?  Yes  None reported

Noncompliance material to financial statements noted?  Yes  No

#### **Federal Awards**

Internal control over major programs:

- Material weakness(es) identified?  Yes  No
- Significant deficiency(ies) identified?  Yes  None reported

Type of auditor's report issued: Unmodified

Any audit findings disclosed that are required to be reported in accordance with 2 CFR 200.516(a)?  Yes  No

Identification of major programs:

| <u>Name of Federal Program or Cluster</u> | <u>Assistance Listing Number</u> |
|-------------------------------------------|----------------------------------|
|-------------------------------------------|----------------------------------|

|                                    |        |
|------------------------------------|--------|
| Specialty Crop Block Grant Program | 10.170 |
|------------------------------------|--------|

Dollar threshold used to distinguish between Type A and Type B programs: \$750,000

Auditee qualified as low-risk auditee?  Yes  No

**THE CENTER FOR PRODUCE SAFETY**  
**SCHEDULE OF FINDINGS AND QUESTIONED COSTS**  
**YEAR ENDED DECEMBER 31, 2021**

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**SECTION II – FINANCIAL STATEMENT FINDINGS**

None noted.

**SECTION III – FEDERAL AWARD FINDINGS AND QUESTIONED COSTS**

None noted.

**SECTION IV – STATUS OF PRIOR YEAR AUDIT FINDINGS**

None noted.